

Murray Street Launchpad Grant Program Expression of Interest (EOI)

Addendum No. 1 – Questions and Answers October 2026

Background

The Murray Street Launchpad is intended to provide a visible, accessible and practical entry point for health and biomedical innovators, entrepreneurs, founders, startups, researchers, clinicians, industry partners and investors seeking to progress ideas from early concept through to proof of concept and initial investment readiness. The Launchpad will operate from 128 – 132 Murray Street in the Perth central business district and is intended to complement existing health and biomedical innovation, research translation and commercialisation activity across Western Australia.

This addendum consolidates questions and responses arising from the public information session held on 30 September 2026, and questions received by email during the Expression of Interest process. It should be read in conjunction with the EOI Guidelines, FAQs, response template, Funding Agreement Terms and Conditions, and other published Murray Street Launchpad application materials. Where any inconsistency arises, the published EOI Guidelines prevail. The Department reserves the right to clarify, amend or withdraw information contained in this addendum and to publish further updates or addenda during the EOI process.

Facility and operations

What information will be provided about the facility?

The Department will provide an architectural floor plan and render pack showing the building layout and proposed furniture arrangements at practical completion. The building comprises approximately three floors, including a mezzanine, and will include offices, breakout and meeting spaces, common areas, kitchenettes, amenities, end-of-trip facilities and approximately 70 desks. A site inspection is unlikely while the building remains an active construction site. If this changes, the Department will notify all applicants.

Who will be responsible for operating costs?

The recipient will be responsible for ongoing building services, operations and maintenance costs. These may include utilities, cleaning, security, maintenance, internet services and insurance. The

building is intended to be made available on terms consistent with the Department's peppercorn lease, subject to Western Power approval.

What is included in the base building?

The base building will include furnished desks and offices, breakout and meeting spaces, common areas, kitchenettes and amenities, end-of-trip facilities, lift and air conditioning, furniture, monitors, wireless access points, basement server and service space, and ground floor access control infrastructure. The recipient will be responsible for selecting and paying for its internet service provider and supplying its operating hardware and software.

What is proposed for the 3D printing and maker spaces?

The 3D printers have not yet been purchased. The Department intends to agree the specifications with the preferred recipient and fund them separately from the \$10 million grant. The maker space will initially be provided as an unequipped light workshop space. Final equipment will need to reflect the building's ventilation and urban setting constraints.

Who will manage the building and commercial operations?

The funding recipient will be responsible for commercial management of the facility. The Department will nominate an Office of Medical Research and Innovation contact for administration of the agreement. Building issues involving Western Power are expected to be coordinated through the Department, with final contacts confirmed during implementation.

What can applicants propose for the café?

The Department does not intend to provide café equipment as part of the base building. Activation of the café space is optional, and applicants may propose how the space will be utilised as part of their operating and sustainability model, including operating a café, sublicensing the space to a third party, or another approach consistent with the objectives of the Launchpad. Any proposed use remains subject to relevant approvals and Western Power approval. The Department has not prescribed operating hours, staffing arrangements or a particular operating model.

Will the Department use the facility?

The Department may occasionally use the facility for departmental, Ministerial and FHRI Fund related meetings or functions. Use is expected to be limited and arranged with the recipient rather than displacing normal operations. Detailed arrangements will be considered during negotiations.

Readiness and commencement

When is the facility expected to be ready?

A specific handover date has not yet been confirmed. Practical completion remains subject to completion of the building works.

When is the operator expected to commence?

The EOI closes on 20 October 2026. The Department hopes to have an operator able to commence around January or February 2027, subject to practical completion, the Christmas period and the duration of negotiations.

If handover is delayed, how will milestones and payments be managed?

If practical completion or handover is delayed, the Department would work with the recipient to ensure agreed outcomes remain achievable having regard to the nature and duration of the delay, approved mobilisation activities already undertaken, and the agreed funding and payment profile. The Department's intention would be to support orderly mobilisation and minimise unnecessary impacts on service commencement and recipient readiness. Any changes to milestones, commencement dates or payment arrangements would be considered on a case-by-case basis.

Can establishment activity begin before occupation?

Applicants may describe any establishment and mobilisation activities required to implement their proposed operating model. The eligibility of associated costs, timing of expenditure and any payment arrangements will be considered as part of assessment and negotiation and, if approved, reflected in the funding agreement.

FHRI Fund recipient access

What no-cost access is intended for current FHRI Fund recipients?

Current recipients are expected to have occasional or hot-desk-type access to the facility, general Launchpad services and general programs, events and functions while their grant remains current. This does not provide a permanent desk or private office, and specialist or intensive professional services may attract a proposed nominal or additional fee, subject to Department approval.

Which members of a current FHRI Fund recipient's team are covered by 'no cost access'?

No cost access applies to the individual recipient and other named personnel associated with the funded project or activity. It does not automatically extend to all employees, collaborators, consultants or affiliated organisations.

How many current FHRI Fund recipients should applicants assume for planning purposes?

Applicants should assume approximately 30 current FHRI Fund recipients for planning purposes. This figure is indicative only and may vary over the term of the agreement.

Do former FHRI Fund recipients retain 'no cost access'?

Former recipients are not automatically entitled to continuing no cost access after their grant ends. They may access the Launchpad through another membership or commercial arrangement, or through a later qualifying FHRI Fund grant.

Funding and payments

Is the \$10 million funding amount inclusive of GST?

The \$10 million funding envelope is exclusive of GST.

Is the funding capped at \$2 million per year?

No. Applicants may propose a funding profile across the five-year term. Front loaded establishment costs may be proposed where justified by the operating model.

Must a set proportion be paid to consortium partners or subcontractors?

No prescribed proportion must flow to consortium partners or subcontractors. Applicants should propose arrangements suited to their delivery model and explain how the funding will support the agreed activities and outcomes.

Can annual grant allocations be carried forward within the five year term?

The Department has not prescribed a specific annual allocation profile. Any approved changes to funding or payment arrangements during the grant period would be managed through the funding agreement and variation processes.

Will payments be made in advance or arrears?

The Department may consider a hybrid approach. Regular payments are likely to be made in arrears and linked to agreed delivery requirements or milestones. An upfront establishment payment may be considered where justified. The final structure will be negotiated with the preferred recipient.

Can interstate or international expertise and associated travel be funded?

Applicants may propose interstate or international expertise where equivalent capability is not reasonably available in Western Australia. Associated personnel and travel costs may be supported with prior approval from the Office of Medical Research and Innovation. Applicants should clearly identify and justify the expenditure and its expected benefit to the Launchpad. The Department does not intend to unreasonably restrict access to specialist expertise needed to deliver the agreed outcomes.

Revenue and sustainability

What revenue and sustainability mechanisms may be proposed?

Applicants may propose mechanisms such as membership revenue, events, café operations, office sublicensing, shared workspace arrangements, sponsorship, partnerships, specialist services and third party funding. The Department has not prescribed a single sustainability model and encourages practical approaches that reduce reliance on State funding.

What revenue must be reported?

Recipients will be required to report grant expenditure and revenue generated through, or attributable to, the Launchpad activity. Applicants should clearly distinguish Launchpad activity from separate commercial activities undertaken by the operator or its partners. Unrelated revenue from broader business operations outside the funded activity does not need to be disclosed.

Can the café, offices or other spaces generate revenue?

Yes. Applicants may propose commercial uses that support the Launchpad's objectives and financial sustainability. Property uses and sublicensing arrangements remain subject to relevant approvals, including Western Power approval.

Can accumulated surplus be retained?

The Department supports financially sustainable operating models. Subject to the terms of the funding agreement, revenue generated through Launchpad activities may be retained and applied towards operation and sustainability of the Launchpad.

How will unspent grant funding be treated?

Unspent grant funding will be managed in accordance with the funding agreement and any approved payment profile. Applicants should not assume grant funding can be retained beyond the approved activity period without Department approval.

Can grant funding be recycled into an investment and counted as an in-kind contribution?

No. Grant funding must not be reinvested into a participant and then presented as an applicant or partner in-kind contribution.

Funding agreement terms

How will intellectual property be addressed?

The final intellectual property position will be determined through negotiation with the preferred recipient. Applicants should identify any relevant preexisting intellectual property, methodologies, curricula, tools or materials and proposed licensing arrangements. The treatment of new material developed through the funded activity will be addressed in the funding agreement.

How will consortium and subcontracting arrangements be treated?

The EOI requires a lead applicant. Applicants should clearly describe their proposed legal, consortium and subcontracting structure, including the role of each party. Any consortium or partnership arrangements must be finalised before execution of the funding agreement. Relevant parties may be jointly and severally liable where appropriate to the agreed legal and delivery model.

Can applicants propose budget flexibility?

Applicants must propose their preferred funding profile as part of their application. If approved funding or payment requirements need to change during the grant period, the recipient must obtain the Department's prior written approval. Any approved change will be managed through the agreement's contract management or variation processes. The Department has not prescribed budget reallocation thresholds at the EOI stage.

What media approval requirements apply?

The standard funding terms require coordination on communications of significance or mutual concern and written Department approval before release of media statements, advertising proposals or advertisements relating to the funded activity.

The Department anticipates adopting a practical communications approach consistent with comparable grant programs. Routine marketing, events, participant communications and promotional activities would ordinarily be managed through an agreed communications protocol, while significant media announcements, Ministerial matters or issues of mutual interest would continue to require Department consultation and approval.

Consortiums, conflicts and regulated services

Can an overseas organisation participate?

An overseas organisation may participate through an eligible Australian lead applicant or consortium arrangement. The lead applicant must meet the EOI eligibility requirements when the application is submitted. Other consortium arrangements may continue to be formalised before execution of the funding agreement.

How will personnel employed by a consortium partner be treated for any Western Australian presence requirement?

Personnel employed by consortium partners may contribute to operational presence requirements where they are directly involved in the routine delivery and day-to-day operation of the Launchpad. Applicants should clearly describe the role, location and contribution of relevant personnel.

Can a consultancy or commercial service provider be the lead applicant or a consortium member?

Yes. Applicants must clearly explain how actual, potential and perceived conflicts will be identified and managed, including existing investment, advisory, board or commercial relationships with participants or FHRI Fund recipients.

Can the operator or its partners provide paid services?

An operator may propose specialist services outside the general funded offering. The proposal should clearly separate funded and commercial services, provide transparent referral arrangements and preserve participant choice. Participants must not be required to purchase services from the operator or its partners as a condition of accessing the Launchpad.

Does the entire operator need an Australian Financial Services Licence?

No. The relevant person or organisation must hold or operate under any licence required for the specific regulated service it provides. Applicants are responsible for identifying and meeting applicable legal and regulatory requirements.

What requirements apply to cloud platforms and offshore storage or processing?

Applicants must clearly identify any offshore storage or processing of participant, member or operational data and describe the associated privacy, security and access controls.

The Launchpad is not intended to process, store or access Department of Health business or patient information and will not be connected to WA Health information systems. The Department anticipates that information handled by the Launchpad will primarily relate to participants, members, events, programs and associated operations, including information reasonably required to administer access or services for eligible FHRI Fund recipients.

The Department has not prescribed specific hosting locations at the EOI stage but will assess proposed arrangements having regard to applicable legislation, privacy obligations, Department policy, and information security and operational risks.

Positioning and measurement

How should the Launchpad relate to existing programs and hubs?

The Department has not prescribed formal referral arrangements with specific organisations. Applicants are expected to demonstrate how their model will connect with and complement the

broader Western Australian innovation ecosystem. The nature of referral, partnership and collaboration arrangements is for applicants to propose and justify.

What performance measures should applicants include?

The Department has not prescribed detailed numerical targets at the EOI stage. Applicants should propose measures appropriate to their operating model and intended outcomes, including facility use, reach, service delivery, contribution to commercialisation, partnerships and progress towards financial sustainability. Final measures and targets will be agreed during negotiation and incorporated into the funding agreement.

Further information being confirmed

The Department is continuing to seek information and confirmation in relation to the matters below. Based on the information currently available, the Department does not expect the absence of this information to materially affect an applicant's ability to develop and submit a proposed operating model. Where additional information becomes available during the EOI process, it will be published through a further update or addendum.

Building, fit-out and site

- What indicative annual building operating costs should applicants assume when preparing their proposals?
- What audiovisual and videoconferencing infrastructure will be provided in the theatre, meeting rooms and other shared spaces?
- What approvals have been obtained for the facility, and what approvals or licences will remain the responsibility of the recipient?
- What is the anticipated timing for practical completion and handover of the facility?

Funding agreement

- How will intellectual property rights be treated, including participant owned intellectual property, preexisting material and material developed through the funded activity?
- How will grant funded and Department funded assets be treated during and at the conclusion of the funding agreement?



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